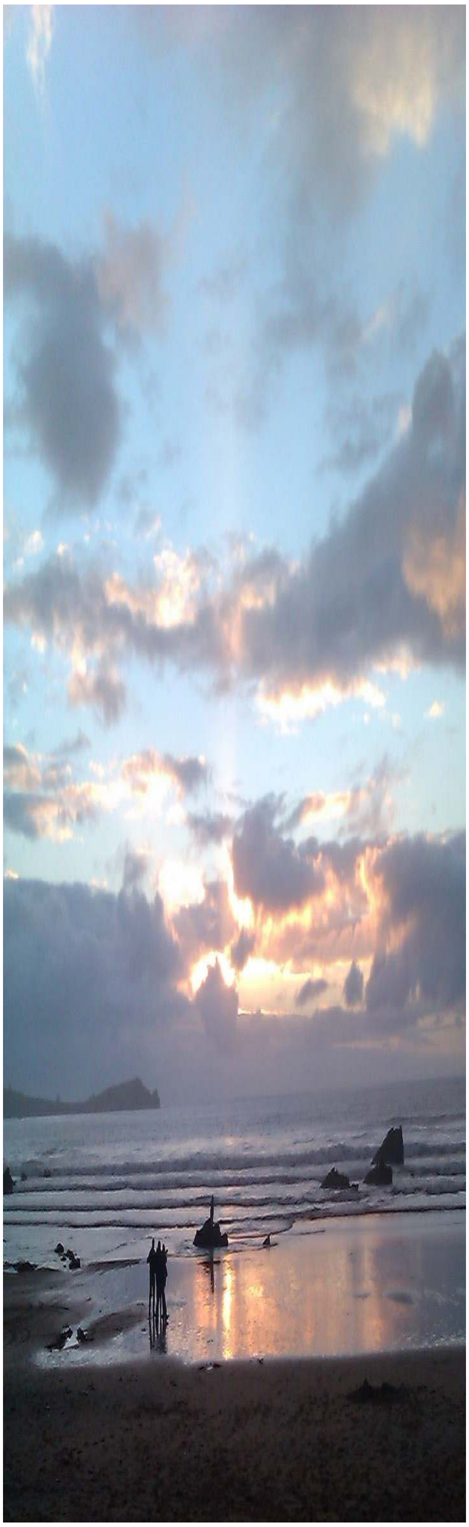
Cornwall Finance & Investment Services Ltd.
Independent Financial Advisers

Harlyn House,
Bonython Road, Newquay,
Cornwall, TR7 3AW

Tel. 01637 839098
Email: mark@cfislive.co.uk

View From The Cliff.



Dear One and All,

We present the latest edition of our newsletter, in this edition we will:~

- Provide BREXIT Referendum analysis .
- Give our understanding of current economic situations, opportunities and threats to markets and investments from across the World .
- Hear the outlook for investments from one of our preferred Fund Managers.
- Consider Government economic and taxation policy announcements. Detail the main tax reliefs available in the current 2016/17 tax year.
- Offer our views on the mortgage market .

vouchedfor
Financial Advisers · Solicitors · Accountants

Rate our service, click on www.vouchedfor.co.uk
For all of you who have vouched for us so far, thank you, your assistance is greatly appreciated.

The Financial Conduct Authority does not regulate Taxation Advice, Trust Advice, Will Writing and some forms of mortgages.

Director Mark Ridgment ~ Registered in England No. 596144 ~ Authorised and regulated by the Financial Conduct Authority

Cornwall Finance & Investment Services Ltd.
Independent Financial Advisers

Harlyn House,
Bonython Road, Newquay,
Cornwall, TR7 3AW

Tel. 01637 839098
Email: mark@cfislive.co.uk

BREXIT Means……?

“Infamy infamy why has everyone got it in for me!” So might the Euro , UK or US political elites feel this year. They are shocked at the anger shown by a large swathe of the masses. Rage at the loss of autonomy, the inability of a large section of the population to improve their lives, the widening economic gap between rich and poor, the disconnection between voters and their representatives, social isolation and austerity caused poverty, has made a large proportion of the population really quite cross.

Immediately following BREXIT means that UK investors will no longer be troubled by the following organizations. The:-

Committee of European Securities Regulators CFD
Contract for difference EBA
European Banking Authority EC
European Commission ECB
European Central Bank EIOPA
European Insurance and Occupational Pensions Authority ESA
European Supervisory Authority ESMA
European Securities and Markets Authority EURIBOR
Euro Interbank Offered Rate FTT
Financial Transaction Tax IMD
Insurance Mediation Directive (Acronym pending)

Bye, bye, to all that Red Tape! Or maybe not, because we, “free British” are still fully signed up to the next layer of investment Red Tape the Markets in Financial Instruments Directive (MiFID) regime; extricating the UK from EU legislation will take a long time. This is just an example of our current pickle. The Westminster World has been rocked and Politicians and Civil Servants are scrabbling for direction and the World looks on.

Whether the UK Government will opt for Hard BREXIT, a severing of all EU ties and the UK trading under the base World Trade Organization rules. Or Soft BREXIT which leaves us in the EU Free Trade Agreement with free movement of people, is not known, nor are HMG saying much. However a hard BREXIT is more likely. When the full negotiating position is finally revealed, we consider that before the Article 50 can be made, there will be pressure for debate in Parliament and possibly an early General Election. The chance that one will be called is unlikely given the strength of the Conservatives.

Theresa May and the UK financial markets are now walking the same Brexit high wire. They are trying to balance complex political expectations and an unforgiving economic reality.

All a UK investor can do at such times is look at the economic fundamentals, keep a cool head and say,
“God save the Queen!”

We will give more clarity to how this will effect your portfolios when the new UK trading arrangements are known.

Cornwall Finance & Investment Services Ltd.
Independent Financial Advisers

Harlyn House,
Bonython Road, Newquay,
Cornwall, TR7 3AW

Tel. 01637 839098
Email: mark@cfislive.co.uk

World Asset Allocation Review

UK - Whatever BREXIT means we will continue to recommend active and passive managers and funds in this sector, we live here. The recommended percentage of portfolio holdings remains at Pre Referendum levels, however this may well vary depending on negotiations and outcomes.

USA - The American Dream is not healthy, according to a recent poll 58% of Americans believe it's dead. The election is getting difficult to call and nasty. The result will have an effect regardless of the winning candidate. The economic fundamentals of the USA are very strong and generally the rally in equities will continue despite a rise in interest rates later this year. Trump is a true wildcard but long term we are still positive for the USA, after all he can only be in power for 8 years!

ASIA - China has been in the news because of their economy which seems to be being managed well, if only we could trust their government. However for long term, higher risk investors, the current economic truth or lies are almost irrelevant as if one wants investment growth as the 21st Century progresses, holdings in China are essential.

EUROPE - Europe is emerging from the last crisis and this year is predicted to be one of the best sectors for 2016 and needs to be part of your growth portfolio. We are however concerned with the fall out from BREXIT on the wider European economy especially with regard to forthcoming elections.

JAPAN - Greater corporate governance is helping Japanese company shares, but after a long rally we are cautious for this year. The demographics of Japan will continue to go against them, too few young people.

GLOBAL EMERGING MARKETS (GEM) - GEM economies have not disappointed our optimism and long term recommendation of them. 2016 should be seen as an excellent year for this sector, particularly if the US Dollar weakens.

COMMODITIES - The Worldwide rapidly expanded capacity for producing raw materials, greater efficiency of production and a gentler growth global economic output will continue to input on prices and share values.

COMMERCIAL PROPERTY FUNDS - The UK Property Funds have experienced great difficulty since BREXIT some have soft closed not allowing any more money in nor money out. This is now resolved for the best of property funds (we only recommend the best funds). Normally we recommend 10% of clients portfolio in property. It is a good diversifier whilst earning attractive yields. We do not envisage there being a long term, systemic problem for the City of London from

Harlyn House,
Bonython Road, Newquay,
Cornwall, TR7 3AW

Tel. 01637 839098
Email: mark@cfislive.co.uk

Investec Wealth Management, stock brokers and fund managers are amongst our most favored investment professional colleagues and we are most grateful to James Wallace for his contribution below:

As we enter the last quarter of 2016, both equity and bond markets continue to trade near their highs for the year. Considering that we have experienced the potentially highly disruptive Brexit vote during the period, this is a most welcome outcome, although any temptation to be complacent is tempered by several challenges that we see ahead, not least in the form of the US Presidential election.

As we enter the eighth year of recovery after the financial crisis, growth remains sluggish in most corners of the world as consumers and governments attempt to work off their debts, while we have now added political uncertainty to the cocktail of unsettling factors. Non-traditional parties with a populist bias are making further inroads in several European countries with the potential to upset the already fragile post-crisis equilibrium.

Remarkably, given the turbulence experienced in the first half of the year, UK equities have delivered a positive return to investors. Much of this is down to the tailwind of a weak pound, which had a strong influence in the aftermath of the British electorate's decision to leave Europe. Some three-quarters of the revenues and earnings of the UK's top 100 companies are generated overseas, so a fall in sterling provides both a boost to exporters and an immediate translation gain. Furthermore, many top companies declare their dividends in dollars or euros, enhancing yields, and we continue to see the UK as an attractive market for income, with the FTSE 100 currently yielding 4%. Mid and Small Cap companies have fared less well owing to their heavier exposure to the domestic economy, which is considered to be at greater risk. Despite the uncertainties surrounding the domestic economy, remains home to a more diverse and dynamic group of companies, suggesting that opportunities will arise for further investment in this area.

A remarkable feature of this year has been the continued decline of government bond yields, with the UK 10-year gilt hitting an all-time low of just 0.51% in July. At least here in the UK nominal returns remain in positive territory. More than $13 trillion of global government bonds now promise a negative nominal yield to maturity, and, at the extreme, the entire stock of Swiss debt yields less than zero. This is testament to aggressively loose monetary policies of the European Central Bank (ECB) and the Bank of Japan (BoJ), both of which continue to engage in Quantitative Easing (QE), whereby they purchase regular monthly quantities of their local government (and, more recently, corporate) debt. The Bank of England (BoE) re-joined the QE party in August in response to survey-based economic weakness – not yet reflected in actual economic activity – and this has acted as an anchor to sovereign bond yields worldwide.

More reassuringly, the concerns that triggered markets' sell off early in the year, particularly about a slowdown in China, have not featured more recently, mainly thanks to great efforts by the Chinese authorities to underpin growth with combined monetary and fiscal stimulus. However, this has entailed adding yet more to an already monolithic pile of outstanding debt, and it would be reasonable to assume that markets would once more take fright if growth stalled again.

Cornwall Finance & Investment Services Ltd.
Independent Financial Advisers

Harlyn House,
Bonython Road, Newquay,
Cornwall, TR7 3AW

Tel. 01637 839098
Email: mark@cfislive.co.uk

Our new Chancellor of the Exchequer

The Rt Hon Philip Hammond MP, is and was an ardent Leave campaigner and a critic of his predecessor. Since he took office he has said nothing of consequence. We await with interest his first Autumn Statement in November, we expect Mr Hammond to be less in favour of austerity than his predecessor. Tax allowances have not changed since the last budget.

Your 2016 / 2017 ALLOWANCES

USE THEM OR LOSE THEM

Income Tax

Utilize your Tax Free income - Personal Allowance £11,000.00
If you can pay yourself in Dividends - £5,000 tax free dividend allowance will be introduced. Dividends above this level will be taxed at 7.5%

Pension Tax Relief

Obtain tax relief on contributions of up to £32,000.00 (£40,000.00 gross) in this tax year. Carry forward tax relief from previous years. This will be the last time you can use your 2012/13 pensions contribution allowance of £50,000.00. The maximum single pension contribution 2016/17 including carry forward (2012/13/14/15/16) is £180,000.00 £36,000.00 tax relief.

Capital Gains Tax

Utilize your Tax Free Gains - Personal Allowance £11,000.00

Inheritance Tax

Utilize your Combined Threshold of £650,000.00 (Husband and Wife £325,000.00 Nil Rate Band each)

Individual Savings Accounts

Invest up to £15,240.00 in ISAs this year and a further £20,000.00 next year

New Lifetime ISA (LISA)

A welcome surprise from the Chancellor. If you are under 40 you can now save up to £4,000.00 and the government will top it up by 25%. These will be available from April 2017, so if you are young and saving now, keep it up and we can help you find the best LISA next year.

Venture Capital Trust (VCT) & Enterprise Investment Scheme

VCT Income Tax relief is 30% on a maximum investment of £200,000 .00 per tax year
EIS Tax relief of 30% can be claimed on investments up to £1,000,000 in one tax year
Caution: High risk of capital loss

Cornwall Finance & Investment Services Ltd.
Independent Financial Advisers

Harlyn House,
Bonython Road, Newquay,
Cornwall, TR7 3AW

Tel. 01637 839098
Email: mark@cfislive.co.uk

Mortgage & Property News

Existing client? Don't forget our Prime and Executive Choice clients are entitled to a friends and family FREE Mortgage review and report, usual cost £387.00. Contact us to see if we can save them some money on their lending!

We offer to all clients free quotes for a variety of General Insurances through the award winning specialist Broker 'Uinsure'.

Lowest 2 year fixed residential rate @ 75% loan-to-value: 1.19%	Lowest 2 year fixed buy-to-let rate @ 75% loan-to-value: 1.99%	Lowest 5 year fixed residential rate @ 75% loan-to-value: 2.04%	Lowest 5 year fixed buy-to-let rate @ 75% loan-to-value: 2.99%

Don't get spooked!

WALL OF NUMBERS

114% The annual shortfall of money for costs of living in a care home is 114% of the average pensioners annual income. Costs for an average single room in a UK residential care home have risen by 5.2% up to £30,926.00 in 2016 which is more than double the average pensioner's income of £14,456.00 leaving a £16,470.00 or 114% (£317.00/week). shortfall.

£198m Increase in Equity Release lending in the first half of 2016 compared to the first half of 2015. Up from £710m same period 2015 to £908m same period 2016, giving a strong growth of 28% in the sector.

1/4 A recent survey of 1000 soon to be mum's showed that 1/4 or 25% are worried that they would need to sell the family home if their partner died. The survey also found that 50% of soon to be mum's don't have a life insurance policy and 33% said they would have to borrow money from family members. 3% stated they would take out a loan.

£20,000 According to an analysis of home insurance quotes from MoneySuperMarket, Brits are on average undervaluing the contents of their homes by £20,000.00 and this could put them at risk of not having a claim paid out. The insurance comparison website showed that most homeowners valued their contents at around £35,000.00 whereas insurance experts say that the average 3 bedroom house in the UK has around £55,000.00 worth of items giving an average gap of £20,000.00.

By James Williamson - Mortgage Adviser/Trainee IFA

Cornwall Finance & Investment Services Ltd.
Independent Financial Advisers

Harlyn House,
Bonython Road, Newquay,
Cornwall, TR7 3AW

Tel. 01637 839098
Email: mark@cfislive.co.uk

Are Cornwall Finance & Investment Services Ltd. Good Value for Money?

In research conducted by Money Marketing the following National IFA firms were questioned about their maximum ongoing annual charge on funds under management.

Chase de Vere 1%, Bankhall 1%, Equilibrium 1.50%

Cornwall Finance & Investment Services maximum annual management charge is 0.50%.

Yes to great service, Yes to great value.

Cornwall Finance & Investment Services FREEPOST

As many of you will know we offer a FREEPOST service for clients sending information to us. The envelopes are printed

FREEPOST CF&IS

This minimalist address has caused some concern with clients, but it is correct and approved by the Royal Mail and good to use.

Human Business Asset Financial Protection

Your Guide

To assist business owners and the self employed we have produced a useful guide to the subject of protecting the human assets of a business. If you would like to receive a copy with no charge to yourself, or should this be of interest to your connections please let us know.

Harlyn House,
Bonython Road, Newquay,
Cornwall, TR7 3AW
Tel. 01637 839098
Email: mark@cfislive.co.uk

Cornwall Finance & Investment Services:

Our Service At A Glance:~

Prime Service

Designed for our clients, with large assets or complex financial planning needs
The minimum annual fee for this service is 0.50% or £2,500.00

Executive Service

Designed for our clients, whose assets or financial planning needs require a comprehensive but less intensive service but still built around them. The minimum annual fee for this service is 0.50% or £587.00.

Advanced Choice

Designed for our clients, whose assets or financial planning needs require a standardized level of service. The minimum annual fee for this service is 0.50% or £387.00.

Entry Level

Aimed at those clients whose financial planning objectives initially only require a "one-off" service.

Single reports are available maximum fee £587.00 for investment and £387.00 for mortgage reports. These are usually rebated on implementation of your financial plan. Our implementation fees are based on the complexity of your case and / or the capital you have to invest. Contact us for full details and an individual quotation.

We hope you found this newsletter of interest, your views matter to us, so if there is anything you would like to see in our Spring 2017 edition please let us know. If you would prefer to receive this newsletter by email or should you have any questions please contact me on:

01637 839098, Mobile 07710 868377 or by email at mark@cfislive.co.uk

We hope you have a great Autumn and we look forward to speaking with you all soon.

Mark Ridgment & The Team at

Cornwall Finance & Investment Services